



MP ROTATOR®

CASE STUDY
Water Conservation



Contact: **Tom Campbell, Water Scout** | Location: **Sebastopol, California** | Sprinklers Used: **MP2000, MP3000**

Contractor Gets “Double Bonus” With MP Rotator Water Savings

“Anything I can come up with for my clients that can save water and keep gardens the way they are, is what I do. The **MP Rotator** fills that niche now.”

– Tom Campbell

■ Landscape contractor Tom Campbell turned to MP Rotator in a pinch to lower an estate client’s water bill – with dramatic results. Ranging \$900 to \$1200 on every two-month water bill, the client needed to find a way to conserve water while maintaining the landscape’s appearance.

Knowing MP Rotator’s reputation for water savings and easy installation, Tom replaced the systems spray heads with them using the existing pop-up bodies. The following year he got the surprise of his career. “The next year the client’s bookkeeper met me at the house and was ecstatic. She handed me an envelope containing the water bill. It was only \$243!” The installation had saved more than 30,000 gallons in just one two-month period. “I got a nice bonus too, but the best part about it was the sheer savings. It was amazing!”

Tom noted the differences between MP Rotator and similar-looking products. “One company has an MP knock-off. It looks the same. But... it deformed the water stream,” he said. “I’m sold on MP. Everyone who sees the real MP can’t get it in the ground fast enough.”

Tom Campbell continues to be successful with MP Rotator. “(It) speaks for itself. I like it because it has so many streams (that cover) the whole area. And it’s easy to work with. The adjustment is simple, the pattern is pretty to look at, and the water bill isn’t ripping the wallet right out of my client’s pocket. They’re happy and I’m happy – that’s all there is to it,” he said.